

Bengal Chemicals & Pharmaceuticals Ltd.

FORM - I (Applicable for All CPSEs except CPSEs Under Closure/Under Construction)

PART - A

Sl. No.	Particulars	Unit	Wt.	MOU Targets 206-17					2016-17 Workings			Raw Score	Product SCORE	Refer Sheet			
				Excellent	Very Good	Good	Fair	Poor	Current Year	Prev. Year	Reduction In %				Achievements 2016-17		
(i)	Capacity Utilization:																
	Division-I (Chemicals)	%	1	64	62	60	58	56					70.41%	5.00	5.000	1.00	
	Division-II (Pharmaceuticals)																
	Tablets	%	3	70	69	68	67	66					70.44%	5.00	15.000	3.00	
	Capsules	%	3	40	39	38	37	36					50.82%	5.00	15.000	3.00	
	Division-III (Home Products)	%	3	40.00	39.50	39.00	38.50	38.00					37.73%	0.00	0.000	0.00	
(ii)	Efficiency Parameters (Physical operations)																
	(A) Production Efficiency:																
	Estimation of liabilities towards employees at 2007 notional pay scale as on 01.10.2016 and forward the same to Administrative Ministry	Date	10	15.10.16	31.10.16	15.11.16	30.11.16	15.12.16		23-Sep-16	5.00	50.000	10.00	22 - 32			
	(B) Technology Up-gradation:																
	Technology regarding development of Dry Powder Injection at Manikata Factory	Date	5	31.01.17	15.02.17	28.02.17	15.03.17	31.03.17		30-Jan-17	5.00	25.000	5.00	33 - 34			
(iii)	Leveraging Net Worth:																
	Preparation of computerised inventory of all assets (movable & immovable patents trademarks etc.) and their valuation. In case of land valuation as per acquisition rate and circle rate alongwith the details of leasehold and freehold land, FAP, approved land use, etc and forwarding the same to Administrative Ministry	Date	15	15.10.16	31.10.16	15.11.16	30.11.16	15.12.16		23-Sep-16	5.00	75.000	15.00	35 - 102			
(iv)	Monitoring Parameter:																
	Reduction in trade receivables of over 6 months over previous year	%	5	25	20	15	10	5	2.9136	3.7570	0.8433	22.45%	22.45	4.49	22.419	4.49	103
(v)	Turnover for Operations-Revenue from Operations-(Net of Excise Duty)-Rs. in Crore											% age					
	Revenue from operations (net of excise duty)	Rs.	15	90	89	88	85	80	85.9600	NA	NA	NA	85.31	2.12	31.800	6.36	104



श्री. एम. चन्द्रालीह / P. M. Chandraliah  
 निदेशक (वित्त) / Director (Finance)  
 बंगाल केमिकल्स एण्ड फार्मास्यूटिकल्स लि.  
 Bengal Chemicals & Pharmaceuticals Ltd.  
 ( भारत सरकार का एक उपक्रम )  
 ( A Government of India Enterprise )  
 6, गणेश चण्डी एवेन्यू, कोलकाता-700013  
 6 Ganesh Chunder Avenue, Kolkata-700013

PART - A

Sl. No.	Particulars	Unit	Wr.	MOU Targets 206-17					2016-17 Working			Achievements 2016-17	Raw Score	Product	MOU SCORE	Refer Sheet													
				Excellent	Very Good	Good	Fair	Poor	Current Year	Prev. Year	Reduction						Redn. In %												
(vi)	Operating Profit/Surplus: Reduction in Loss (excluding other income, Extraordinary and exceptional items) over previous year	%	10	100	25	20	15	10			1,5139 (91307)							39.56%	5.00	50,000	10.00	105							
				NET PROFIT / (LOSS)								(24,8821)	(24,5713)					39.56%											
				OTHER INCOME								(20,3682)	(33,7020)	(13,3338)					39.56%										
				NET PROFIT / (LOSS) EXCL. OTHER INCOME																									
(vii)	Early signs of weakness: Claims against the company not acknowledged as debts: Reduction in claims against the company not acknowledged as debts- others' except Central/State Govt.	%	5	10	8	6	4	2			2,9096	3,1809						11.22%	5.00	25,000	5.00	106							
				(iii) CLAIMS OF CONTRACTORS/LANDLORDS.....								0,1822	0,3018																
				(iv) COUNTER GUARANTEE GIVEN TO BANKS.....																									
				TOTAL CLAIMS OTHER THAN CENTRAL/ STATE GOVT								3,0918	3,4827	0.3909	11.22%				11.22%										
(viii)	A. Marketing efficiency ratios: Number of days of Inventory of finished Goods and Work-in-progress to Sale of Products	Days	5	31	40	45	50	55			6,5883																		
				FINISHED GOODS																									
				WORK IN PROGRESS								0,3501																	
				TOTAL OF FG-WIP								6,9489																	
				% AGE OF INVENTORY TO SALE OF GOODS								85,3630																	
				NO OF DAYS OF INVENTORY TO SALE OF GOODS								29,7123																	
	B. Marketing efficiency ratios Trade Receivables as percentage(%) of Revenue from Operations(Gross)	%	5	25	27	30	32	34			21,7137																		
				TRADE RECEIVABLES																									
				REVENUE FROM OPERATIONS (GROSS)								92,4830																	
				% AGE OF TRADE RECEIVABLES TO REVENUES								23,48%																	
(ix)	Return on Investment: Reduction in total expenses as a % of revenue from operations (Net) over previous year	%	10	5	4	3	2	1			103,7312	121,8937																	
				TOTAL EXPENSES								85,3630	88,1917																
				REVENUE FROM OPERATIONS (NET)								123,85%	138,21%																
				% OF TOTAL EXP. TO REVENUE FROM OPERATIONS								14,35%	14,35%																
				DATE								30.09.16	07.10.16	14.10.16	21.10.16	28.10.16	23-Sep-16												
	Submission of proposal for revival/closure/ divestment as per DPE guidelines duly approved by the Board & forwarding the same to the Administrative Ministry	Date	5																										
	Total		100																										

Dr. P.M. Chakrabarti / P.M. Chakrabarti

Finance (Part) / Director (Finance)

बंगाल केमिकल्स एंड फार्मास्यूटिकल्स लि.  
Bengal Chemicals & Pharmaceuticals Ltd.  
(भारत सरकार का एक उद्यम)  
(A Government of India Enterprise)  
क्याम्पस रोड, मुंबई - 400 001

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25,000

5.00

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