



Bengal Chemicals & Pharmaceuticals Ltd.

(A Govt. of India Undertaking) CIN:

U24299WB1981GOI033489

Corporate Office: 6 Ganesh Chunder Avenue ,Kolkata -70013

Website :www.bengalchemicals.gov.in

INVITING APPLICATIONS FOR STOCKIESTSHIP IN STATES of Jharkhand & Bihar

BCPL/MKTG /2017-18/01

Dated: 22.12.2017

BENGAL CHEMICALS & PHARMACEUTICALS LIMITED (BCPL) is a pioneer in Pharmaceuticals, Home products and Chemicals under the Department of Pharmaceuticals, Ministry of Chemicals and Fertilizers, Govt. of India. BCPL is involved in the production and marketing of Pharmaceuticals, Home products and Chemicals at affordable price to the Nation. Applications are invited for appointment of stockiests in the states of Jharkhand & Bihar to promote sales of its products to Govt. Institutions for a period of one year from the date of signing the agreement, extendable for another one year by mutual consent of both the parties and subject to satisfactory performance.

Scope of Work:-

BCPL shall offer its various products to the stockiests for marketing in the states of Jharkhand & Bihar. Stockiests will market company's products to be provided by the company on demand of the markets comprising of various Central & State Government Institutions & public sectors of the respective state. Interested parties are requested to submit their duly filled application along with documents as per the list of documents fulfilling eligibility criteria contained therein. Application shall be submitted by hand/by post or courier on or before 13.30 Hrs of 12/01/2018 at below mentioned address failing which the application will be treated as late application and rejected. Party may send duly filled application on the following address:

To,

The Manager (Marketing)

Bengal Chemicals & Pharmaceuticals Ltd

6 Ganesh Chunder Avenue ,Kolkata -70013

Ph :033 22371525/26

Envelop should be superscript with:

"APPLICATION FOR THE APPOINTMENT OF stockiest IN BCPL"

BCPL reserves the right to accept or reject application at any stage without assigning any reason.

PROFILE OF APPLICANT:-

Application Form (enclosed). To be filled by applicant

GENERAL INSTRUCTIONS TO APPLICANTS

1. Eligibility Criteria:

Applicant should have:-

- i. Valid Wholesale Drug License as per Drug & Cosmetic Act.
- i. Valid GST Registration
- ii. The applicant should have one to three year experience in the relevant field. Preference will be given to applicant with higher experience.
- iv. Annual sales turnover for the last three years, not less than 25 Lakhs for Metro Cities and 10 lakhs for other cities.
- v. Adequate office infrastructure like computer, software, internet, fax, telephone, adequate storage facility (as per Drugs & Cosmetic Act) etc.
- vi. Adequate Financial Background
- vi. Valid Trade License

Signature
Encl.



2. List of documents:

The applicant should submit the following documents:-

- a) Constitution of Firm
- b) Valid Wholesale Drug License
- c) Annual Sales Turnover for the last three financial years duly certified by Chartered Accountant
- d) Income Tax Returns for the last three years
- e) Details of Information and documents in respect of Govt institutional experience
- f) Copy of PAN Card.
- g) GST No with proof of allotment.
- h) Legal cases ,if any

ALL PAGES OF THE DOCUMENTS MUST BE SIGNED AND STAMPED BY AUTHORISED PERSON AND SUBMITTED WITH APPLICATION. NON SUBMISSION OF ANY OF THE ABOVE DOCUMENTS MAY LEAD TO REJECTION OF THE APPLICATION.

3. Commercial Terms & Conditions:-

- i That Stockiest shall be entitled to a discount for the service rendered @ 10% of the value of the order (excluding taxes and other deduction made by indenting authority as per terms and conditions of R.C./Order, such as liquidated damage) + 2% discount against advance payment .
- i All transaction will be done against on advance payment basis.

4. Method of Evaluation:-

1. All the offers received will be scrutinized by a committee constituted for the purpose. After scrutinizing, the applicants qualified on the basis of eligibility criteria and details / credentials provided by the applicants, the stockiest ship will be awarded to the suitable shortlisted applicants.
2. The decision of the committee & BCPL management on any matter shall be final and binding on the applicants.
3. After Selection party has to sign an agreement as per draftenclosed

5. Arbitration:-

- i If dispute or difference of any kind shall arise between the Company and the stockiest in connection with or relating to the contract, the parties shall make every effort to resolve the same amicably by mutual consultations.



BENGAL CHEMICALS & PHARMACEUTICALS LTD.
(A GOVT. OF INDIA ENTERPRISE)

DATA SHEET FOR STOCKIST

NAME OF THE PARTY	
FULL ADDRESS & TEL./FAX/E.MAIL NOS.	
EXISTING STOCKIST/ PROPOSED STOCKIST	
CATEGORY OF STOCKIST	
OTHER BUSINESS ACTIVITIES OF PARTY INCLUDING DIRECT STOCKISTSHIP/ SUB STOCKISTSHIP	
NAME/NOMINEE OF PROPRIETOR /PARTNERS FULL ADDRESS TEL./FAX/.E.MAIL NOS.	
UNIT/BRANCH/DEPOT SERVICES	
WAREHOUSING FACILITY OF THE PARTY	
PAN NO.	
NAME OF BANK BRANCH &ADDRESS A/C.NO. WITH IFS CODE NO.	
TRADE LICENCE/DRUG LICENCE /GSTIN NO (Enclosed Xerox copy).	
DETAILS OF AREA / INSTITUTIONS FOR WHICH THE PARTY DESIRES TO WORK	
NO. OF PEOPLE WITH THE AGENCY	
ANNUAL TURNOVER FOR LAST (3) THREE YEARS.	
APPOINTMENT RECOMMENDED BY NAME & DESIGNATION...	
APPOINTMENT AS STOCKIST WITH EFFECT FROM	
FULL SIGNATURE WITH SEAL OF THE PARTY	
REMARKS OF ASE/SPO/ASM/RSM	

**FINALLY RECOMMENDED FOR
APPOINTMENT BY.....**
(Signature with Seal)

- **Renewal of stockiest every 1(one) year.**
- **Any dispute – subject to Kolkata Jurisdiction.**

