



BENGAL CHEMICALS & PHARMACEUTICALS LTD.

(A GOVT. OF INDIA ENTERPRISE)

Purchase Dept.: 6, Ganesh Chunder Avenue,

Kolkata 700 013

PHONE 033 22371525 / 26

Website: www.bengalchemicals.co.in

**Invitation of “Expression of Interest (Eoi) & Bids” for engaging Loan
licensing manufacturer of Pharmaceutical Products**

EOI No. BCPL/LL/03/2017-18, Dated: 23rd December, 2017

BENGAL CHEMICALS & PHARMACEUTICALS LTD

(A Govt. of India Enterprise)

Regd.Off: 6, GANESH CHUNDER AVENUE, KOLKATA – 700 013

PH: 033-22371525/26 FAX: 033-2225 7697



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EOI & Bid No:	BCPL/LL/03/2017-18 Dated 23rd Dec, 2017
DATE OF COMMENCEMENT OF EOI	23.12-2017, 10.00 Hrs
LAST DATE AND TIME FOR RECEIPT OF BIDS	10th January, 2018 up to 15.00 Hrs
TIME AND DATE OF OPENING OF BIDS	10th January, 2018 @ 15.30 Hrs
Ernest Money Deposit	Rs. 50,000/- in the form of Demand Draft / Rolling old EMD. DD should be in the Name of 'Bengal Chemicals & Pharmaceuticals Limited, payable at Kolkata'
PLACE OF Bid SUBMISSION & OPENING OF BIDS	Bengal Chemicals & Pharmaceuticals Limited. 6, Ganesh Chunder Avenue, Kolkata-700 013
Address for Bid submission	Bidders can directly drop their sealed bids super scribed with tender no, date with due date in the tender box kept @ our purchase department or sent through courier / speed post in sealed condition mentioning the tender no, date with due date to following address. Dy-Manager (Purchase) Bengal Chemicals & Pharmaceuticals Limited. 6, Ganesh Chunder Avenue, Kolkata-700 013 Telephone No: 033 - 033-22371525/26.
ADDRESS FOR COMMUNICATION	Dy-Manager (Purchase), Bengal Chemicals & Pharmaceuticals Limited 168, Manicktala Main Road, Kolkata-700054
Bid Validity	Till 30 th June, 2018.
Contact Duration	Successful bidder will be entered for an agreement with BCPL till 30 th June, 2018 and can be extended on mutual consent.
Email ID for communication	aminur_rahman@bengalchemicals.co.in
Web Address	www.bengalchemicals.co.in



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EOI & Bid for Loan Licensing of Pharmaceutical Products

BENGAL CHEMICALS & PHARMACEUTICALS LIMITED (BCPL) is a pioneer in Pharmaceuticals, Home products and Chemicals under the Department of Pharmaceuticals, Ministry of Chemicals and Fertilizers, Govt. of India. BCPL is involved in the production and marketing of Pharmaceuticals, Home products and Chemicals at affordable price to the Nation. BCPL is in the process of consolidating its Pharma business and is in the final stage of commissioning new productions blocks for antibiotics and other oral solid dosages. For reasons of capacity and non-availability of production plants (especially liquid dosages) BCPL desires to have manufacturing under loan license arrangement with Pharma companies who is ready to offer the facility for Loan License Manufacturing.

The product category list is attached and bidders are required to select the product list for which they are offering their facility.

- **List of Annexure attached**
 - Annexure-I: Product Category Sheet (Page No: 07)**
 - Annexure-II: Check List (Page No: 08)**
 - Annexure-III: Price Bid (Page No: 09 to 16)**

BCPL BACKGROUND NOTE:

Bengal Chemicals & Pharmaceuticals Ltd (BCPL) is the oldest Pharmaceutical Company in the country .It was established by Acharya P C Ray in 1901. From humble beginningwith one factory in Manicktala (Kolkata) in 1905. Three more factories were Established – One at Panihaty (North 24 Parganas, West Bengal) in 1920, one at Mumbai in 1938 and one at Kanpur in 1949 with its registered office at 6 Ganesh Chunder Avenue, Kolkata. Besides, the company is having 12 sales outlets and 4 C&F agencies spread all over India .The company expanded and diversified into a multi product conglomerate, having three divisions viz Division –I (Chemicals) , Division –II (Drugs &Pharmaceuticals) and Division-III (Cosmetics and Home products). Stringent Standards of quality control, infallible commitment to the consumers have enabled BCPL to receive Schedule M-GMP certificate, DGQA & ISO 9001 certificate.

The EOI will be opened as scheduled in the presence of the bidders, who opt to be present. In the event of the date being declared is a closed holiday for BCPL, the due date for submission of bid and opening of be will be the following working day at the appointed time. In case you need any further information, please feel free to contact the undersigned on

E-mail: aminur_rahman@bengalchemicals.co.in website: www.bengalchemicals.co.in.

Dy-Manager (Purchase)
BCPL, Manicktala Factory.



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Terms & Conditions:

1. Bid submission Criteria:

Bidders to be submitted their Bids under two separate sealed covers, one cover containing Part:1 (Un-priced Bid / Technical Bid) & the other cover containing Part 2 (Priced Bid / Commercial Bid). Indicating Tender Name, No, Date with Tender Due Date. These two bids should be submitted in a single sealed cover with the respective Tender No & Item. Mentioned thereon, complete in all respect. All documents to put in technical bid (Part: 1 Un-priced bid) only. The Price Bid (Part: 2 should contain only price offer)

Bids not received in two bid system (as mentioned above) will not be considered.

2. Selection Criteria:

Only bidders qualified in all parameters identified and mentioned as **Eligibility criteria**

(Page No: 05) will be considered for "**bidder's factory / production facility inspection**" by BCPL's designated team.

Only successful bidders in terms of **Eligibility Criteria** and **Production Facility Inspection** will be considered for their price bid evaluation, all other bidders price bid will not be evaluated. However BCPL's existing Loan License manufacturer's again site inspection will not be required as their facility is already approved and accepted by BCPL. Facility inspection will be carried out in case of only new applicants / bidders.

3. Price: Bidders quoted price to be F.O.R to BCPL, Commercial Store @ BCPL, Manicktala Works, 164 Manicktala Main Road, Kolkata -54.

4. Payment: Payment will be @ 90Days credit from the time of receiving materials @ BCPL, MFY, Kolkata – 54.

5. Prices to be quoted as per the format given as "**Annuxure-III Price bid format with product details**" only (Page No: 09 to 13)

6. L-1 identification: L-1 evaluation will be on landed cost, considering GST refund.

7. Price Matching: BCPL may ask L-2 to match L-1 Landed cost to avail up to 40% of ordered Qty, however it is entirely depends on BCPL's decision.

8. Agreement: Successful bidder will be entered for an agreement with BCPL till 30th June, 2018 and can be extended on mutual consent.

9. The qualified parties should be ready with the facilities along with the terms and condition within one month. Selected parties have to obtain Loan License permission from respective Drug Control authorities on behalf of BCPL at their cost.

10. Awarded bidders to complete all deliveries to BCPL, Kolkata within 30days from the date of order, beyond the stipulated delivery period of 30days Late Delivery Penalty (LDP) will be applicable @ 1% per week or part thereof on the value of undelivered Qty, eg : 1 to 7 delayed days @1%, 8 to 14 delayed days @2%, 15 to 21delayed days @3%..... maximum up to 10% on value of undelivered quantity.

11. STATUTORY LICENSING FEES TO BE PAID BY THE PARTY ON BEHALF OF BCPL.



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12. RIGHTS OF BCPL

- (i) BCPL reserves the right to accept / reject the offers received without assigning any reasons whatsoever, or may call for any additional information / clarification if so required.
- (ii) BCPL reserves the right to limit or delete any item mentioned in this document and extend the last date of submission of the EOI and bid.
- (iii) Decision of BCPL will be final.

12. **COURT JURISDICTION:** This shall be subject to the exclusive jurisdiction of courts at Kolkata, India.

Eligibility Criteria for Selection of Contract manufacturer under Loan License:

Parameters	Min Eligibility Criteria		
1. Experience	Minimum 3 years in Pharmaceutical business (Invoice copies to submitted to substantiate the experience)		
2. Manufacturing facility	Should have a Valid Schedule M License for their own production facility (License Copy to be given)		
3. Average Annual Sales Turn Over of minimum 1Cr in last three financial years. Last three FY balance sheets to be provided. * For FY: 15-16 provisional Balance sheet will be acceptable.	FY: 2014-2015	FY: 2015-2016	FY: 2016-2017 (Provisional)*
4. Net worth	Should be positive during last three financial years		
5. Performance	Bankers Certificate / Balance sheet.		
6. Other statutory Documents	Copies of Factory License, Pollution control Board		
7. Man power	To submit five bio-data for people working in key		



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8. Accepted Bid Document	This tender document to be accepted with duly signed stamped in all the pages and submit inside the technical envelop. For any Clause found not acceptable, bidders to submit deviation statement separately.
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Supporting documents of all the above criteria (Signed and Stamped) to be submitted under technical Envelop (Part:1 Un-Priced Bid)

Bid Form

(General information of the Loan License manufacturer)

Name & Address of the Party			
Telephone No with STD code			
Email Address			
Name of the Contact Person			
Whether Proprietary/Partnership/Limited Company			
Years of Experience (Please attach documentary proof)			
Annual turnover (For the last three years)	FY-2015-2016	FY-2016-2017	FY-2017-2018 (Provisional)
Copy of P&L balance sheet to be attached (For the last three years)			
Details of Tax Registration			
a) CST No with Certificate			
b) PAN Card			
c) TIN No & Vat No with certificates			
Name & Address of your Bankers			
Bank A/C NO : with IFSC Code			
Capacity of prevailing area within one month			
No of people (Attach qualification of key persons)			

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Experience in Loan License /Contact Manufacturing for Govt. /PSU business. (documentary proof to be enclosed)	
Details of Facility	Attach write up with details of major machinery and equipment

Annexure I
Details of Product Category Offered

S/No	Product Category	Installed Capacity (Annually)	Capacity available for BCPL (Annually)
1.	TABLET		
2.	ORAL LIQUID (Suspension / Syrup)		
3.	INJECTABLES (liquid Injections),		
4.	Dry Powder INJECTABLES (Beta & Cepha)		
5.	Oral Rehydration Salt (WHO Formula)		
6.	Large Volume Parenterals		

Note: The parties are required to submit write up on facility offered with details capacity and major machinery and equipment etc

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Website: www.bengalchemicals.co.in**Annexure - II****CHECKLIST**

S/N	Particular of Document	Attached/ Not Attached	Page No	Remarks
1.	Forwarding letter indicating the submission of Bidd documents along with check list of document			
2.	Tender Document duly Signed and Stamped in all Pages along with Corrigendum (if Any)			
3.	Valid Trade License / Drug License			
4.	Last three years P & L account and balance sheet duly certified by a Chartered Accountant			
5.	Last three years purchase orders received from various agencies for the supply of these drugs			
6.	Non conviction certificate from Drug Control			
7.	PAN No			
8.	ISO Certificate if any			
9.	TIN No & Vat No			
10.	Dully filled in Annexure –I			
11.	Write Up on the facility offered with machinery details			
12.	Annexure -II: Checklist			
13.	Attachment List if any			

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Website: www.bengalchemicals.co.in**Annexure-III****Price Bid Format with Product Details.****Category: Tablets****Validity of Quotation/Tender: Till 30th June, 2018**

S/N	Item Name	U.O.M	Rate in Rs.			
			Basic Rate	GST In %	Total price F.O.R. BCPL kolkata Basis	
					In Figures	In Words
1.	Ranitidine Tablets IP 150 mg	100 Tabs				
2.	Ranitidine Tablets IP 300 mg	100 Tabs				
3.	Ferrous Sulphate and Folic Acid Tablet (Small) Each Sugar Coated Tablet Contains Dried Ferrous Sulphate IP – 45mg Folic Acid – 0.4mg Color – Pink, in Blister Pack	150 Tabs				
4.	Ferrous Sulphate and Folic Acid Tablet (Large) Each Enteric Coated Tablet Contains Dried Ferrous Sulphate IP – 100mg Folic Acid – 0.5mg Color – Blue, in Blister Pack	150 Tabs				
5.	Ferrous Sulphate and Folic Acid Tablet (Large) Each Enteric Coated Tablet Contains Dried Ferrous Sulphate IP – 100mg Folic Acid – 0.5mg Color – Red in Blister Pack	150 Tabs				
6.	Ferrous Sulphate and Folic Acid Tablet (Large) Each Enteric Coated Tablet Contains Dried Ferrous Sulphate IP – 100mg Folic Acid – 0.5mg Color – Blue, in Aluminum Strip Pack	150 Tabs				
7.	Vitamin B-Complex (Prophylactic) NFI	100 Tabs				
8.	Sparfloxacin 100mg	100 Tabs				
9.	Sparfloxacin 200mg	100 Tabs				
10.	Dicyclomine HCL IP 20mg + Paracetamol 500mg	100 Tabs				
11.	Roxithromycin IP 150mg	100 Tabs				

Date:

Signature of the

Bidder: Place:

Name with seal:

- Please indicate the price both in figures as well as in words.
- The prices quoted shall be inclusive of all testing, freight & insurance etc.

Note: All price quoted should be F.O.R BCPL stores Kolkata basis. The rate quoted should be as per U.O.M only as mentioned & remain firm for the entire period of validity..

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Website: www.bengalchemicals.co.in**Category: Oral Liquid (Syrup / Suspension)****Validity of Quotation/Tender: Till 30th June, 2018.**

S/N	Item Name	U.O.M	Rate in Rs.			
			Basic Rate	GST in %	Total price F.O.R. BCPL kolkata Basis	
					In Figures	In Words
1.	Cetirizine Hydrochloride Syrup Each 5ml contains Cetirizine - 5mg	60ml				
2.	Cetirizine Hydrochloride Syrup Each 5ml contains Cetirizine - 5mg	30ml				
3.	Amoxicillin Dry Syrup Each 5ml contains Amoxicillin - 125mg	30ml				
4.	Amoxicillin Dry Syrup Each 5ml contains Amoxicillin - 125mg	60ml				

Date:

Signature of the

Bidder: Place:

Name with seal:

- Please indicate the price both in figures as well as in words.
- The prices quoted shall be inclusive of all testing, freight & insurance etc.

Note: All price quoted should be F.O.R BCPL stores Kolkata basis. The rate quoted should be as per U.O.M only as mentioned & remain firm for the entire period of validity..

Category: Injectables (Liquid)**Validity of Quotation/Tender: Till 30th June, 2018.**

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Website: www.bengalchemicals.co.in**Category: Injectables (Dry Powder)**Validity of Quotation/Tender: Till 30th June, 2018.

S/N	Item Name	U.O.M	Rate in Rs.			
			Basic Rate	GST in %	Total price F.O.R. BCPL kolkata Basis	
					In Figures	In Words
1.	Amoxycillin & Potassium Clavulanate Injection IP 300 mg With WFI For IM / IV use only	Vial				
2.	Amoxycillin & Potassium Clavulanate Injection IP 600 mg With WFI For IM / IV use only	Vial				
3.	Cefoperazone + Sulbactam 2000mg with WFI For IM/IV use only	50 vials				
4.	Ceftazidime 500mg with WFI For IM/IV use only	Vial				
5.	Pipracillin + Tazobactam 4.5gm with WFI For IM/IV use only	Vial				
6.	Streptomycin IP 0.75gm with WFI For IM/IV use only	Vial				
7.	Streptomycin IP 1gm with WFI For IM/IV use only	Vial				

Date:

Signature of the

Bidder: Place:

Name with seal:

- Please indicate the price both in figures as well as in words.
- The prices quoted shall be inclusive of all testing, freight & insurance etc.

Note: All price quoted should be F.O.R BCPL stores Kolkata basis. The rate quoted should be as per U.O.M only as mentioned & remain firm for the entire period of validity.

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Website: www.bengalchemicals.co.in**Category: Oral Rehydration Salt (Who Formula)****Validity of Quotation/Tender: Till 30th June, 2018.**

S/N	Item Name	U.O.M	Rate in Rs.			
			Basic Rate	GST in %	Total price F.O.R. BCPL kolkata Basis	
					In Figures	In Words
1	Oral Rehydration Salts IP (WHO recommended formula) In triple laminated pack	21 gm Sachet				

Date:

Signature of the

Bidder: Place:

Name with seal:

- Please indicate the price both in figures as well as in words.
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Note: All price quoted should be F.O.R BCPL stores Kolkata basis. The rate quoted should be as per U.O.M only as mentioned & remain firm for the entire period of validity.

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Website: www.bengalchemicals.co.in**Category: Large Volume Parenterals (FFS Technology)**Validity of Quotation/Tender: Till 30th June, 2018.

S/N	Item Name	U.O.M	Rate in Rs.			
			Basic Rate	GST in %	Total price F.O.R. BCPL kolkata Basis	
					In Figures	In Words
1	Ciprofloxacin	100 ml				
2	Metronidazole	100 ml				
3	Levofloxacin	100 ml				
4	Mannitol 20%	100 ml				
5	Mannitol 20%	350 ml				
6	Plasma Volume Expander	500 ml				
7	Ringer Lactate	500 ml				

Date:

Signature of the

Bidder: Place:

Name with seal:

- Please indicate the price both in figures as well as in words.
- The prices quoted shall be inclusive of all testing, freight & insurance etc.

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