



**BENGAL CHEMICALS & PHARMACEUTICALS LTD**

(A GOVERNMENT OF INDIA ENTERPRISE)



**Expression of Interest (EOI) for Contract Manufacture for Pharmaceutical Products**

EOI No. BCPL/LL/2014-15/01 DT.05/04/2014

**BENGAL CHEMICALS & PHARMACEUTICALS LTD**

(A Govt. of India Enterprise)

**Regd.Off:** 6, GANESH CHUNDER AVENUE, KOLKATA – 700 013

PH: 033-22371525/26 FAX: 033-2225 7697

**Works :Bengal Chemicals &Pharmaceuticals Limited  
164,Manicktala Main Road, Kolkata-700054  
West Bengal, India.**



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EOI No:	BCPL/LL/2014-15/01 DT 05/04/2014
Pre bid meeting at 164, Manicktala Main Road, Kolkata-700054	21.04.2014 at 11.30 Hrs
DATE OF COMMENCEMENT OF EOI	05.04-2014, 11.30 Hrs
LAST DATE AND TIME FOR RECEIPT OF BIDS	28.04.2014, 15.00 Hrs
TIME AND DATE OF OPENING OF BIDS	28.04.2014, 16.00 Hrs
PLACE OF OPENING OF BIDS	Bengal Chemicals &Pharmaceuticals Limited 164, Manicktala Main Road, Kolkata-700054
ADDRESS FOR COMMUNICATION	Bengal Chemicals &Pharmaceuticals Limited 164, Manicktala Main Road, Kolkata-700054 West Bengal, India.
Web Address	<a href="http://www.bengalchemicals.gov.in">www.bengalchemicals.gov.in</a>



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### **Expression of Interest (EOI) for Loan License manufacturing for Pharmaceutical Products**

BENGAL CHEMICALS & PHARMACEUTICALS LIMITED (BCPL) is a pioneer in Pharmaceuticals, Home products and Chemicals under the Department of Pharmaceuticals, Ministry of Chemicals and Fertilizers, Govt. of India. BCPL is involved in the production and marketing of Pharmaceuticals, Home products and Chemicals at affordable price to the Nation. BCPL is in the process of consolidating its pharma business and is in the final stage of commissioning new production blocks for antibiotics and other oral solid dosages. For reasons of capacity and non-availability of production plants (especially liquid dosages) BCPL desires to have contract manufacturing under loan license arrangement with pharma companies who is ready to offer the facility for Loan License manufacturing .

The product category list is attached and bidders are required to select the product list for which they are offering their facility.

Annexure-I Product Category Sheet.

Annexure-II Check List.

Pre-bid meeting at 164, Manicktala Main Road, Kolkata-700054 on 21.04.14 1.30 Hrs.



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**Last date for Receipt of Single bid and Opening of single bid 28-04-2014 (15.00) & (16.00) respectively.**

We request you to submit your sealed EOI. Sealed EOIs to be submitted on or before the closing date i.e. before 15.00Hrs on 28.04.2014.

The EOI will be opened as scheduled in the presence of the bidders, who opt to be present. In the event of the date being declared is a closed holiday for BCPL, the due date for submission of bid and opening of bid will be the following working day at the appointed time. In case you need any further information, please feel free to contact the undersigned on E-mail: [works\\_mfy@bengalchemicals.gov.in](mailto:works_mfy@bengalchemicals.gov.in) Website – [www.bengalchemicals.gov.in](http://www.bengalchemicals.gov.in).

The Detailed Request For Bid (RFB) will be only issued to the qualified vendors to be selected through this EOI.

Works Manager  
Manicktala Factory



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Address for Communication	Works Manager, Manicktala Factory Bengal Chemicals & Pharmaceuticals Ltd. (A Govt. of India Enterprise) 164, Manicktala Main Road, Kolkata- 700054 West Bengal, India Tel: +91 033, 23204156 / 23204157 Email – works_mfy@bengalchemicals.gov.in Website – <a href="http://www.bengalchemicals.gov.in">www.bengalchemicals.gov.in</a>
Bid validity	6 months from the date of opening the bid
NO of Copies	No. Of copies: 1 original + 1 copy
<b>Dead line for submission of Bid</b>	28.04.2014 ( 15.00 pm)
<b>Date, time and place of opening of bid</b>	28.04.2014 ( 16.00 pm)

### BACKGROUND NOTE

#### 1. Company Background

Bengal Chemicals & Pharmaceuticals Ltd (BCPL) is the oldest Pharmaceutical Company in the country. It was established by Acharya P C Ray in 1901. From humble beginning with one factory in Manicktala (Kolkata) in 1905. Three more factories were Established – One at Panihaty (North 24 Parganas, West Bengal) in 1920, one at Mumbai in 1938 and one at Kanpur in 1949 with its registered office at 6 Ganesh Chunder Avenue, Kolkata. Besides, the company is having 12 sales outlets and 4 C&F agencies spread all over India. The company expanded and diversified into a multi product conglomerate, having three divisions viz Division –I (Chemicals), Division –II (Drugs & Pharmaceuticals) and Division-III (Cosmetics and Home products). Stringent Standards of quality control, infallible commitment to the consumers have enabled BCPL to receive Schedule M-GMP certificate, DGQA & ISO 9001 certificate. The company is in the process of commissioning the new pharmaceutical production blocks for Ointments, Betalactum and Cephalosporin products.



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## Criteria for Selection of Contract manufacturer under Loan License.

PARAMETER	CRITERIA		
1. Experience	Minimum 3 years in Pharmaceutical business.		
2 Manufacturing facility	Should have a Schedule M complaint production facility		
	Shall provide the facility on exclusive or sharing basis on Loan licensing to BCPL for the product range offered		
3. Sales Turn Over of minimum 1Cr/ year for the last three financial year	FY-2010-2011	FY-2011-2012	FY-2012-2013
4.Net worth	Should be positive		



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5.Performance	Bankers Certificate / Balance sheet.
6.Other statutory Documents	Copies of Factory License, Pollution control Board Consent, Schedule M Certificate ,CST/ VAT/ TIN No.
7.Man power	To submit five bio-data for people working in key position.

### **General Terms &Condition:**

1. The qualified parties should be ready with the facilities along with the terms and condition within one month.
2. Selected parties have to obtain Loan License permission from respective Drug Control authorities on behalf of BCPL.
3. STATUTORY LICENSING FEES TO BE PAID BY THE PARTY ON BEHALF OF BCPL.

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### **Bid Form**

(General information of the Loan License manufacturer)

Name & Address of the Party	
Telephone No with STD code	





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Fax no			
Email Address			
Name of the Contact Person			
Whether Proprietary/Partnership/Limited Company			
Years of Experience (Please attach documentary proof)			
Annual turnover (For the last three years)	FY-2010-2011	FY-2011-2012	FY-2012-2013
Copy of P&L balance sheet to be attached (For the last three years )			
Details of Tax Registration			
a) CST No with Certificate			
b) PAN Card			
c) TIN No & Vat No with certificates			
Name & Address of your Bankers			
Bank A/C NO : with IFSC Code			
Capacity of prevailing area within one month			
No of people (Attach qualification of key persons )			
Experience in Loan License /Contact Manufacturing for Govt. /PSU business. (documentary proof to be enclosed)			
Details of Facility	Attach write up with details of major machinery and equipment		



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## Annexure I

### Details of Product Category Offered

Sl.No	Product Category	Installed Capacity(Annual)	Capacity (Annual)available for BCPL
1	TABLET (NON-BETA LACTUM),		
2	TABLET (BETA LACTUM)		
3	CAPSULE (BETA LACTUM),		
4	CAPSULE (NON-BETA LACTUM),		
5	EXTERNAL PREPARATIONS(Creams & Solutions),		
6	ORAL LIQUID(Spirituos)		
7	ORAL LIQUID( Non Spirituous )		
8	AYURVEDIC PANAK SYRUP		
9	INJECTABLES (liquid Injections),		



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10	DRY POWDER INJECTABLES (BETA&CEPHA),		
11	ORAL REHYDRATION SALT (WHO FORMULA)		

Note1.

The Parties may attach more details with specific product and details thereof.

2. The parties are required to submit write up on facility offered with details capacity and major machinery and equipment etc

### Annexure - II

#### CHECKLIST

SR No	Particular of Document	Attached/ Not Attached	Page No	Remarks
1.	Forwarding letter indicating the submission of Biddocuments along with check list of document			
2.	Tender Document duly Signed and Stamped in allPages along with Corrigendum (if Any)			



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3.	Valid Trade License / Drug License			
4.	Last three years P & L account and balance sheet dulycertified by a Chartered Accountant			
5.	Last three years purchase orders received from variousagencies for the supply of these drugs			
6.	Non conviction certificate from Drug Control			
7.	PAN No			
8.	ISO Certificate if any			
9.	TIN No & Vat No			
10	Dully filled in Annexure -I			
10	Write Up on the facility offered with machinery details			
11	Annexure -II: Checklist			
12	Attachment List if any			